



Grape Solutions Zrt.

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Company profile



About Grape

Grape Solutions is a young and dynamic software development company. We primarily develop custom business applications for our local and international customers. Additionally, we provide advisory services on software development and IT technology, conduct professional testing (testing as a service) and provide support services.

Our experience allows us to satisfy the technical and business requirements of our enterprise and public sector customers:

- Business processes involving many people and communication challenges
- Highly regulated environments and responsibility roles
- Strict administrative and documentation requirements

We kindly offer the following services to our customers:

- Business and technology consultancy (in the fields of integration, software and hardware architecture and implementation guidelines too)
- Project management – driving and supporting complete project life-cycle
- Status and requirement analysis by interviewing the involved colleagues or external vendors of systems to be integrated, envisioning project scope, creating functional and technical specifications
- Custom application development and customization of out-of-the-box solutions
- Functional and technology related training
- Supporting services based on SLA agreements with strictly defined response time
- Professional software testing (manual or automated), creating test scripts
- Finding appropriate tenders, providing support in the tendering process

Our competencies, local and global references and the experience we gained in the fierce competition on the IT market allow us not only to do our job at the highest level of quality but also at very competitive prices.

We are using the development tools and techniques of Microsoft, Oracle, Sybase, HP/Mercury and Sitecore.

Why Grape?

We employ more than 65 professionals who have many years of experience, lots of professional and project management certificates and more than 350 MCP qualifications.

All our project managers, business analysts and technical team leads have strong professional background and proved their customer focused mind, efficiency and fast adaption skills many times during system analyses, planning or implementation of systems for customers in many different types of industrial areas.

Our professionals are experienced delivering on iterative fix-time fix-price assignments lasting from couple of months to years.

Among our customers you can find companies from different industrial areas like FMCG organizations, banks, insurance companies, airlines, VAT refund company, EU organizations and on-line media organizations.

We are currently supporting several complex systems which we have overtaken from the previous vendors on an as-it-is basis. After analyzing, reverse engineering, specifying missing parts, re-planning and re-designing, re-factoring, testing and documenting the received solution at the end we delivered a system which is optimized in usability, performance, security, internal and external quality and ready for further improvements.



Innovation awards



Microsoft Innovation Award, 2011

Grape Solutions has won the Microsoft Innovation Award in 2011 in the Web development category.

This award was announced for the fourth time in December of 2011 with the title "Innovation Award 2011" by Microsoft Hungary. Companies based in Hungary and Hungarian individuals could both apply. Until the deadline of 28th of February 2011, Microsoft received 14 applications which were rated by Microsoft professionals.

Invitel InnoMax Award, 2012

Announced by Invitel Zrt InnoMax Award where the host rated the most innovative companies in Hungary. Grape Solutions finished as the 2nd best participant in SMEs category with unified authentication solution based on Smart Card.

Invitel InnoMax Award, 2015

The application of Grape Solutions, called "mediVIR in the Cloud" was awarded with 2nd place on Invitel InnoMax Award 2015 in the Business category for companies with 20-69 employees.



Invitech InnoMax Award, 2017

Grape Solutions was awarded with 1st place on Invitech InnoMax Award 2017 with Healthbot automated chatbot application.

Our main services

Our main focus is custom business software development but additionally we are experts on portal building, business intelligence and on professional testing services.

Beside application development we provide consultancy and training about application development and software development methodology. We also provide support services in flexible constructions (hourly-based services, SLA-based services, hot-line) with contractual pledges (response times, execution norms, penalty). Success is guaranteed in our projects by using latest software development and project methodologies.

Custom software development

We offer Internet, Intranet and desktop solutions based on custom requirements using the latest proven, mature and long-lasting technologies (.NET, JEE, BEA) as well as support for existing systems.

- Distributed/multi layered application development
- Business Intelligence solutions, Data Warehouses (OLAP)
- Microsoft Office based application development, portal building and application integration (SharePoint)
- Using the newest web technologies, 'Rich Internet Applications' development
Automated testing
- Dynamic reporting

Business Intelligence

We gathered exceptional experiences in the following areas and all of them strongly connected to BI solutions.

- ❖ Analysis – discovering our partner’s data assets, system specifications and their needs of reporting
- ❖ Guidance and strategic planning - according to partner specific needs and to their business goals we are guiding our partners to improve their short- mid- and long-term BI strategies
- ❖ Data warehousing, reporting database building – Consolidation of the partners current databases with integration of the source systems are key elements of BI solutions
- ❖ Reporting and analyzing – Implementing the best toolset for analytic and reporting processes
- ❖ Mobil BI – A valuable asset what helps the management to reach essential reports and KPIs immediately and anywhere from mobile devices
- ❖ Big Data and Machine Learning - These methods are particularly effective in situations where deep and predictive insights are needed to uncover from data large or unstructured datasets

Portal building

We offer building dynamically extendable and configurable Web portals.

- ❖ Public Web sites, Web 2.0 sites as well as Intranet and Extranet portals
- ❖ Enterprise application integration and content management
- ❖ Customer relationship management and portal based administration
- ❖ Uniform service/uniform price – we offer our services not only to large companies but also to SMEs

Professional software testing

Nowadays software testing becomes more and more responsible for providing information for developers and decision makers. Meeting this demand, we have a well-prepared testing team, having even development experiences. They are responsible for analyzing requirements, preparing test scenarios, identifying software failures and helping the support team correcting the issues and measuring software quality. We can help our customers with measuring the exact state and quality of software products by analyzing and mitigating the potential risks. Our team executes system-, regression- and user acceptance tests according to the newest methodologies and we can also prepare and execute automated test cases/scripts and provide on-going support.

Mobile application development

At Grape Solutions we possess the know-how to solve the most specific needs of our clients. Our programming and project management methodologies are flexible, to ensure that each project is perfectly balanced to get the best results – however when it comes to technology, we commit ourselves to a specific toolset, to be able to provide you with the best specialist available on the field. In case of mobile application development, we are committed for Xamarin cross-platform solutions.



Xamarin is a cross-platform mobile app development environment, that simplifies cross-platform coding by using Microsoft.NET/C# when developing for Android, iOS and Windows Phone apps. Xamarin delivers fully native user interfaces and functionality.

Business partners



Global Blue

